

The Michaels Organization

INDUSTRY LEADERS

THE Michaels ORGANIZATION

INFORMATION SHEET

Industry Leader	Title	Expertise
Zach Allen	Vice President, Investment Management	Sustainability
Raoul Amescua	Regional Vice President, Development	On-and off-campus student housing development
Nick Cangelosi	Vice President, Development	Choice Neighborhoods, Housing & Healthcare, Neighborhood revitalizations, affordable housing development
Kunal Chothani	Vice President, Acquisitions	Acquisition Opportunities in Affordable Housing; ESG Investing; Converting properties to Affordable Housing; Acquiring Year 15 projects; Attainable Housing Acquisitions; PropTech
Cristhian Codorniu	Senior Vice President, Capital Markets	Capital Markets, Joint Ventures; debt & equity; public- private partnerships
Scott Cooper	Vice President, Development	California housing markets, market-rate development
Joe Coyle	President, Michaels Student Living	Market rate housing; student housing development, joint ventures, multifamily markets, attainable housing
Christina Davis	Principal Architect	Multifamily design & construction, sustainability
Kelly DeJoy	Vice President, Capital Markets (Affordable)	Debt and equity for affordable housing
George Dudo	Senior Vice President, Construction Services	Sustainability, green building, market-rate and student housing construction

DEVELOPMENT | MANAGEMENT | CONSTRUCTION | INVESTMENT

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Rosa Estrada	Regional Vice President, Development	State of the Market in the Mid-Atlantic and the Caribbean, affordable housing development
Mick Flanagan	Chief Investment Officer	Market rate housing; student housing development, joint ventures, multifamily markets, attainable housing, Leadership
Jim Haley	Principal Architect	Multifamily design, construction, and urban planning
Sharon Har	Vice President, Development	Hawaii housing developments, affordable and mixed-income developments
Abbie Hawkins	Vice President, Development	Market Rate and Student Housing Development; Entitlements and Public Outreach Strategy; affordable & attainable housing
Adam Hay	Regional Vice President, Michaels Management (Military)	Privatized Military Property Management; day to day operations
Brandon Hegland	Senior Vice President, National Marketing and Leasing	Marketing & Lease up, PropTech
Andrea Keeney	Vice President, Development	Affordable Housing, tax credit financing
Geoff Lewis	Vice President, Development	Affordable and market rate development
Jonathan Lubonski	Senior Vice President, Development	Affordable/Mixed Income Housing Development/ Finance; Public/Private Partnerships; Affordable Housing Crisis - Challenges and Solutions; Neighborhood Revitalization, Rehab/Resyndication of Year 15 properties; HUD Restore Rebuild

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Cheree Lujan	Executive Vice President, Management (Student/Market)	Student and market rate operations; fee management operations
Don Miller	Executive Vice President, Management	Affordable housing opex
Jim Miller	Senior Vice President, Investment Management	Preservation, debt and equity
John Mimms	Vice President, Development	Neighborhood revitalization, affordable housing development, California housing markets
Mark Morgan	Chief Executive Officer	Leadership; State of the Housing Industry
Greg Olson	Regional Vice President, Development	Housing markets in the Midwest; Mixed income, mixed finance development and construction
Milt Pratt	Executive Vice President, Development (Affordable)	Affordable and Attainable Housing Development, Mentorship, HUD, industry advocacy, Equity & Inclusion
Joe Purcell	Chief Financial Officer/Treasurer	
Erik Roberson	Executive Vice President, Investment Management	Military Housing; asset management; development, legal structures.
Cody Roskelley	Vice President Development	Affordable, mixed-income, mixed-finance development
Jay Russo	Regional Vice President, Development	Housing markets in the Northeast, affordable and market rate development
Kimberlee Schreiber	President, Management	Leadership, women in real estate, management & operations of affordable, attainable, military, student and market rate housing

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Matt Sullivan	Chief Operating Officer	Investment & Asset Management, Corporate Leadership
Sara Sweeney	Associate, Urban Practice	Product, Design, and Procedural Standards, Procurement, Historic Preservation, Quality Control, Sustainability
Kristina Vagen	Regional Vice President, Development	Student, Affordable, Mixed Income, Mixed Use and Conventional Housing Development, Joint Venture Partnerships with Developers, Non-profits, and Colleges/Universities; Masterplanning, Community Development & Urban Design; Equity & Inclusion
Adam Voci	Senior Vice President, Investment Management	Investment & Asset Management
Jim Weglarz	Regional Vice President, Development	Affordable housing development, CHOICE Neighborhoods, HUD financing, LIHTC structuring
Ned Williams	Executive Vice President, Development	Attainable housing; On-Campus and Off-Campus housing; maximizing private-public partnerships, P3 partnerships for student housing; On and off campus real estate development; Monetizing student housing assets for capital improvements on campus, Originating acquisition opportunities
Roger Williams	Executive Vice President, Management (Affordable)	Transitioning assets to new ownership or management; 3rd party management; Tax Credit, Section 8 RAD conversion, managing Mixed income developments.
Bryon Yoder	Principal Architect	Product, Design, and Procedural Standards, Procurement, multifamily design & construction, historic preservation
John Zurlo	Vice President, Investment Management	Military Housing

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